



## 2018 Action Plan/Quarterly Dashboard

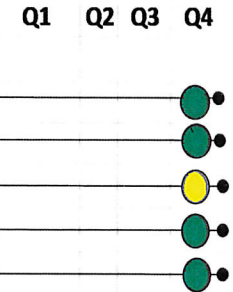
### FINAL YEAR-END

- On track
- On track, but some issues
- Off track or major issues

### Performance Targets/Goals

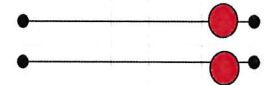
#### 1. Small Business Support

- A. Sell the OSB. **Done in February!**
- B. Complete the Brunson's, Cookie Cart, Karibu, and Morelli's projects. **Exceeded. All Done + added Arcade Bar + added a new \$100,000 accessibility fund for 2019.**
- C. Complete two parking lot improvement projects. **On track - will receive more money in 2019 from City and will exceed goal.**
- D. Maintain 25 businesses in the BizAware Program. **Exceeded. 30 businesses + grants to six \$10,000 businesses (three minority-owned).**
- E. Identify two projects on the North End and two in District Del Sol for 2019. **Exceeded - four in Del Sol, two on North End.**



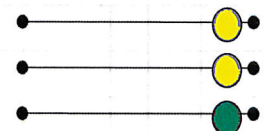
#### 2. Housing

- A. Complete 5 new scattered site small home builds with Jay Nord. **PED/County delays. Did not pass HRA until July - January 2019 closings scheduled**
- B. Payne and Maryland: add PPL and raise funds for a 2019 build. **Rejected by PED.**



#### 3. LEADSafeMN

- A. Complete 80 lead window replacement projects with 30 being in the three target census tracts. **78 total, but only 8 in target area.**
- B. Complete 40 lead home swab jobs in the target census tracts. **23 total - 13 in target area.**
- C. Launch the public policy track. **We are recruiting urban and rural partners for the 2019 legislative session to create a statewide window replacement fund.**



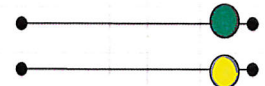
#### 4. Planning

- A. Fund and implement the Seeger Square planning process. **No traction on this goal.**



#### 5. Equity

- A. 50% of all contractors/subs will be of color and/or woman owned businesses. **Exceeded. 62%**
- B. ESNDP assists at least 5 African American businesses. **ESNDP worked directly with four African-American owned businesses.**



#### 6. Financial

- A. Implement in-house accounting.
- B. Have a clean 2017 audit.
- C. Finish 2018 with \$60,000 cash-on-hand.

